

Ten Sigma—Starting Line Cooperative Pricing Introduction

Ten Sigma is proud to partner with Special Education Cooperatives and Regional Service Centers to provide quality Transition resources to member districts. The Starting Line program is an important resource in accomplishing that goal. We've created a brief packet that includes the information and forms necessary to make implementing the Starting Line program easy and cost effective for your member districts.

You can download any of the forms below by going to: <http://tensigma.org/cooperative-docs/>

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In this packet you will find information about the cooperative pricing plans offered by Ten Sigma. Review the pages which follow and see which option works best for you and your member districts.

Ten Sigma—Starting Line Cooperative Purchasing Options

Regional Services Centers and Special Education Cooperatives have two ways for their member districts to benefit when purchasing Starting Line workbooks: (1) Cooperative Discount and (2) Direct Ordering.

Cooperative Discount

Member districts order directly from Ten Sigma and receive discounted pricing for being a member of the cooperative or service center.

Discount Pricing

- Foundations Cooperative Discount Price: \$22.95 (Normally \$26.95)
- Fast Track Cooperative Discount Price: \$34.95 (Normally \$44.95)

Ordering Procedures

Provide member districts with the “Cooperative Discount” order form on page 3 of this document (also available at <http://tensigma.org/districtform>).

Direct Ordering (requires a minimum order of 100 workbooks)

Cooperatives or service centers can place one large order for all the districts and receive an additional discount. In this method, districts will receive the same discounted pricing as in the Cooperative Discount method. However, cooperatives will receive an additional \$2 (Foundations) or \$3 (Fast Track) discount per manual. This discount can be used either to cover the costs of managing the direct order process and distribution of workbooks or passed on to purchasing districts.

Discount Pricing

- Foundations Direct Order Price: \$20.95 (Cooperative Discount Normally \$22.95)
- Fast Track Direct Order Price: \$31.95 (Cooperative Discount Normally \$34.95)

Ordering Procedures

1. The cooperative or service center decides whether to pass the additional discount on to member districts or keep it to cover administrative costs.
 - a. If cooperatives or service centers choose to pass on the additional discount to member districts, send form “A” on page 4 of this document to member districts
 - b. If cooperatives or service centers choose to keep the additional discount to pay administrative costs, send form “B” page 5 of this document to member districts to member districts.
2. Prior to sending the chosen form to member districts, set a deadline for returning completed forms.
3. Once you have received completed order forms from member districts, complete the “Cooperative Direct Order Form” (see page 6 of this pdf) and submit the completed form to Ten Sigma.
4. Once the order is received, Ten Sigma will ship the workbooks to the cooperative or service center. The Cooperative or Service Center is responsible for distributing the workbooks to member districts and gathering payment from districts.



A nonprofit organization

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Starting Line Cooperative Discount Order Form

You have qualified for a Cooperative Discount when purchasing Starting Line products, including: (1) Transition Foundations and (2) Fast Track.

Name of Cooperative or Service Center _____

Ship to:

Organization: _____

Address: _____

City/St/Zip: _____

District contact: _____ Title: _____

Telephone: _____ - _____ Email: _____

Bill to:

Organization: _____

Address: _____

City/St/Zip: _____

Payment Method

Credit Card (Type) _____ Number _____ Expire _____ Security code (3-digits) _____

Purchase Order (P.O. Number) _____.

Item Description	Quantity	Unit Price	Total Price
Starting Line Transition Foundations Workbook		x \$22.95	
Starting Line Fast Track Workbook		x \$34.95	
Sub-total (total price for workbooks)			
Shipping (7% of total order)--Multiply your Sub-total by .07			
Total of Order, Including Shipping			

Mail order to: Ten Sigma, 570 1st St SE, St. Cloud, MN 56304

Fax order to: 888-430-5476

Call order to: 800-675-3815

Cooperative pricing is good for orders purchased by July 15, 2016

Starting Line District Direct Order Form "A"

District/School _____

Address _____

City/St/Zip _____

Contact: _____ Title _____

Phone (____) _____ - _____ Email _____

Item Description	Quantity	Unit Price	Total Price
Starting Line Transition Foundations Workbook		x \$20.95	
Starting Line Fast Track Workbook		x \$31.95	
Sub-total (total price for workbooks)			
Shipping (7% of total order)--Multiply your Sub-total by .07			
Total of Order, Including Shipping			

Complete and return this form by the following date: _____

Starting Line District Direct Order Form "B"

District/School _____

Address _____

City/St/Zip _____

Contact: _____ Title _____

Phone (____) _____ - _____ Email _____

Item Description	Quantity	Unit Price	Total Price
Starting Line Transition Foundations Workbook		x \$22.95	
Starting Line Fast Track Workbook		x \$34.95	
Sub-total (total price for workbooks)			
Shipping (7% of total order)--Multiply your Sub-total by .07			
Total of Order, Including Shipping			

Complete and return this form by the following date: _____

Starting Line Cooperative Direct Order Form

Cooperative/Service Center _____
 Address _____
 City/St/Zip _____
 Contact: _____ Title _____
 Phone (____) _____ - _____ Email _____
 Order Date _____

Complete the form below and submit it to Ten Sigma

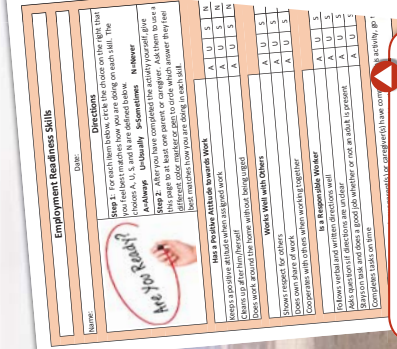
Item Description	Quantity	Unit Price	Total Price
Starting Line Transition Foundations Workbook		x \$20.95	
Starting Line Fast Track Workbook		x \$31.95	
Sub-total (total price for workbooks)			
Shipping (7% of total order)--Multiply your Sub-total by .07			
Total of Order, Including Shipping			

Requires a minimum of 100 total workbooks to qualify for this pricing.

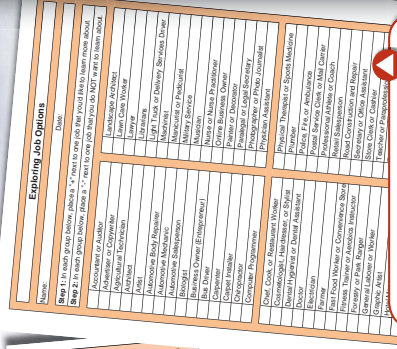
Ways to Complete Your Order

Mail: Ten Sigma, 570 1st St SE, St. Cloud, MN 56304
 Fax: 888-430-5476
 Call: 800-675-3815
 Email: info@tensigma.org

Foundations is designed for students in middle school to early high school who have the potential to live independently and requires their own workbook.



- Transition vocabulary
- Life and employment
- Work likes and dislikes
- Work preferences
- Enhancing school success



- Career path interview
- Transportation options
- Eating healthy
- First look at a budget
- Apartment living

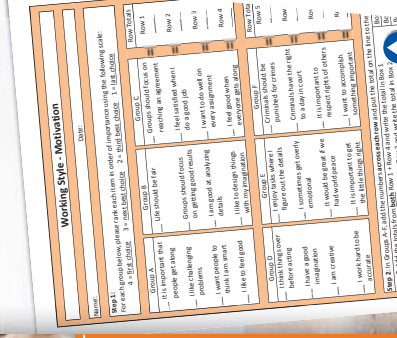
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1. Knowledge of their wants, interests, strengths, needs, options, and responsibilities.
2. Readiness skills for life, education, and employment.
3. Experience in handling situations similar to what they will face in the future.
4. Postsecondary goals that are based on knowledge, skills, and experiences.
5. Transition plan and timeline for reaching their postsecondary goals.
6. Ability to advocate for themselves.
7. Ability to manage the stress that accompanies the Transition process.

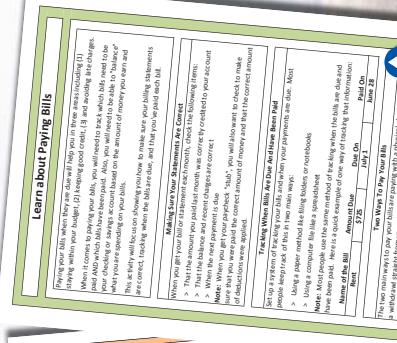
Go to www.tensigma.org/startingline to
Download **FREE** samples

Fast Track workbooks provide students with assessments, activities, and tasks to identify meaningful postsecondary goals. Then students develop a plan and timeline which they present at their annual IEP meetings.

Fast Track is designed for students in 10th through 12th grade (also for 18–22 yr. olds, corrections, and ALC programs), who have the potential to live independently. Each student requires their own workbook.



- Explore future plans
- Work preferences
- Life and employment readiness
- Refine choices
- Research schools



- Rent and utilities
- Make a list of supports
- Learn to follow a budget
- Learn about ADA/504
- Wages and taxes
- Get accommodations

Students learn to take charge of their goals and develop a plan to reach them